

2025 GALA Award Winners

Grand Awards

1. Home of the Year	Winner	Company(s)
	Chateau De Reve	The Building Group, Inc. James McDonald Associate Architects
2. Custom Home of the Year	Winner	Company(s)
	Arnon Meadow	James McDonald Associate Architects Gulick Group
3. Community of the Year	Winner	Company(s)
A. Under 100 Home Sites	District Towns at St. Elizabeths East	The Knutson Companies Wiles Mensch Lessard Design
4. Hall of Fame	Winner	Company(s)
Lifetime Achievement	Gary Chandler	K. Hovnanian Homes
5. Sales Person of the Year	Winner	Company(s)
	Robert Fredericks	DRB Homes
6. Sales Team of the Year	Winner	Company(s)
	Farmstead District Team - Andrew Wilson & Emma Nocon	Pulte Group

Sales Achievement

7. Million Dollar Club	Winner	Company(s)
Over 7 Million	Sarah Goedtel	DRB Homes
Over 8 Million	Dawn McGraw	Atlantic Builders
Over 10 Million	R.J. Varner	Atlantic Builders
Over 12 Million	Gary Smith	Brookfield Residential
Over 12 Million	Jennifer Fracasso	The Christopher Companies
Over 12 Million	Liz Walker	The Christopher Companies
Over 13 Million	David Boisvert	Atlantic Builders

7. Million Dollar Club (Cont.)	Winner	Company(s)
Over 13 Million	Debora Flora	Miller & Smith
Over 13 Million	Sarah Lane	Brookfield Residential
Over 14 Million	Jeff Sullivan	Brookfield Residential
Over 14 Million	Raymond Furr	Drees Homes
Over 14 Million	Ryan Reynolds	Atlantic Builders
Over 15 Million	Tini Perkins	Tri Pointe Homes
Over 17 Million	Noah Ferguson	Drees Homes
Over 17 Million	Randy Lee	Tri Pointe Homes
Over 17 Million	Rob Schrauth	Pulte Group
Over 19 Million	Patrick Mulvihill	Pulte Group
Over 19 Million	Robert Fredericks	DRB Homes
Over 21 Million	Justice Puskas	DRB Homes
Over 21 Million	Megan Bedard	Tri Pointe Homes
Over 21 Million	Tim Jones	Drees Homes
Over 22 Million	John Gorham	Pulte Group
Over 22 Million	Stephanie McGaw	Pulte Group
Over 23 Million	Mary Bishop	Brookfield Residential
Over 24 Million	Amanda Emmons	Atlantic Builders
Over 24 Million	Tyra Smith	DRB Homes
Over 26 Million	Bonnie Toms	DRB Homes
Over 26 Million	Patty Talbott	Atlantic Builders
Over 26 Million	Stephanie Egan	Miller & Smith
Over 27 Million	Andrew Wilson	Pulte Group
Over 27 Million	Ingrid Anderson	DRB Homes
Over 27 Million	Jamie Gerace	The Christopher Companies
Over 28 Million	Frank Petrucci	Pulte Group
Over 28 Million	Lien Nguyen	Pulte Group
Over 28 Million	Mary Dela Vega	Pulte Group
Over 29 Million	Ben Pooler	Pulte Group
Over 30 Million	Eric Hansen	Miller & Smith
Over 31 Million	Renee Blackmon	DRB Homes

7. Million Dollar Club (Cont.)	Winner	Company(s)
Over 32 Million	Debbie Lawlor	Pulte Group
Over 32 Million	Nicholas D'Aleandro	DRB Homes
Over 33 Million	Brigitte Hyde	Pulte Group
Over 34 Million	Eric Yakuchev	Craftmark Homes
Over 34 Million	Jennifer Lohmeyer	Pulte Group
Over 34 Million	Sandra Day	DRB Homes
Over 34 Million	Siobhain Campbell	Pulte Group
Over 37 Million	Heather McCulloch	DRB Homes
Over 38 Million	Emma Nocon	Pulte Group
Over 39 Million	TJ Murray	Atlantic Builders
Over 40 Million	Lori Windsor	Craftmark Homes
Over 41 Million	T.V. Le	Pulte Group
Over 43 Million	AnnTrisha Ramrattan	DRB Homes
Over 45 Million	Christopher Duron	DRB Homes
Over 45 Million	Dana Scrivner	DRB Homes
Over 45 Million	Gricelda Zamora	Tri Pointe Homes
Over 45 Million	Kimberly Shehadeh	Tri Pointe Homes
Over 45 Million	Shannon Solloway	Tri Pointe Homes
Over 47 Million	Matt Turner	Brookfield Residential
Over 50 Million	Devon Lackey	Pulte Group
Over 50 Million	Randy Anthony	Pulte Group
Over 54 Million	Grace Strother	Tri Pointe Homes
Over 54 Million	Mary Dixon	Tri Pointe Homes
Over 59 Million	Areana Goodrum	Tri Pointe Homes
Over 59 Million	Julie O'Gilvie	Tri Pointe Homes

9. Outstanding Sales Rookie	Winner	Company(s)
	Areana Goodrum	Tri Pointe Homes

10. Outstanding Sales Person	Winner	Company(s)
C. Detached Homes Starting From \$550,000 - \$699,999	Joe Macco	K. Hovnanian Homes
E. Detached Homes Starting From \$900,000 - \$1,799,999	Tim Jones	Drees Homes
F. Detached Homes Starting From Over \$1,800,000+	Rehana Adas	Toll Brothers
G. Attached Homes Below \$299,999	Juan Rodriguez	Lennar
J. Attached Homes Starting From \$550,000 - \$699,999	Ben Pooler	Pulte Group
L. Attached Homes Starting From Over \$900,000+	Nicholas D'Aleandro	DRB Homes
R. Multi-Priced/Multi-Product in 1 Community	Robert Fredericks	DRB Homes
S. Multi-Priced/Multi-Product in 2+ Communities	Barbara Knickerbocker	K. Hovnanian Homes
T. Build On Your Lot	Matt Violette	Classic Homes
11. Outstanding Sales Team	Winner	Company(s)
A. Starting From \$300,000 - \$499,999	Tara Brown and John Holmes	K. Hovnanian Homes
B. Attached Starting From \$500,000 - \$699,999	Lauren McMahon & Trista Serafin	Toll Brothers
B. Detached Starting From \$500,000 - \$699,999	Sandra Day and Heather McCulloch	DRB Homes
C. Attached Starting From \$700,000 - \$899,999	Justina Sheppard and Michael Morrello	K. Hovnanian Homes
C. Detached Starting From \$700,000 - \$899,999	Glenn Dale Estates Sales Team - Jasmin Tolbert & Robin Roland	Mid-Atlantic Builders
D. Starting From Over \$900,000+	Dawn Johnson, Amy Stevenson, Kaitlyn Smeltzer & Mary Kay Fitch	Toll Brothers
E. Multi-Priced/Multi-Product in 1 Community	Farmstead District Team - Andrew Wilson & Emma Nocon	Pulte Group
F. Multi-Priced/Multi-Product in 2+ Communities	Julie O'Gilvie & Areana Goodrum	Tri Pointe Homes
12. Outstanding Design Center Professional	Winner	Company(s)
A. Outstanding Design Center Professional	Alexandra Burke	Toll Brothers
B. Outstanding Design Center Manager	Jamie Hile	K. Hovnanian Homes

13. Outstanding Online Sales	Winner	Company(s)
A. Online Sales Person	Julie Schall	Drees Homes
B. Online Sales Team	Kate Long & Valerie Crow	DRB Homes
14. Outstanding General Sales Manager, Director of Sales, or VP of Sales	Winner	Company(s)
	Ben Flury	DRB Homes
15. Outstanding General Marketing Manager, Director of Marketing, or VP of Marketing	Winner	Company(s)
A. VP of Marketing	Ananth Rao	EYA LLC
B. General Marketing Manager	Sara Hendrick	K. Hovnanian Homes
16. Outstanding Construction Superintendent and Sales Team	Winner	Company(s)
A. Attached Homes	Jackson Village Team - Tara Brown, John Holmes, Nick Curtis, Tanner Gaines, Tony Boxley	K. Hovnanian Homes
B. Detached Homes	Grove Sales and Production Team - Rehana Adas, Ken McCoy & Derrick Brocca	Toll Brothers
D. Multi-Family	Metro Walk Lofts Team - Lauren McMahon, Trista Serafin, Jeff Watson, Bill Temple, Jim Knowlan, Nick Mace, Jeremy Getz	Toll Brothers
17. Exceptional Team Effort	Winner	Company(s)
A. Attached Homes	Tia Snead and Jessica Byrd	K. Hovnanian Homes
B. Detached Homes	Andrea Kuszewski & Marsha Everhart	Toll Brothers

Sales Experience

18. Best Sales Office/Rental Office/Information Center	Winner	Company(s)
A. Model / Integral Sales Center	The Camden Sales Office	The Knutson Companies
C. Design Center	Dream Finders Homes' Design Center	Dream Finders Homes
20. Best Use of Technology	Winner	Company(s)
	HomeStage by Truevista	Truevista

Marketing Materials

22. Best Website	Winner	Company(s)
A. Individual Community (rental, for sale or mixed use)	The Whitley Website	PT Blooms Development NDG Communications McWilliams Ballard
C. Local Builder	ChristopherCompanies.com	The Christopher Companies
D. National Builder	Atlantic Builders Website	AdsIntelligence Marketing Atlantic Builders
23. Best Online Advertising	Winner	Company(s)
B. Ad Campaign	The Place You Belong Campaign	DRB Homes NDG Communications
24. Best Social Media (Blog, Facebook, X)	Winner	Company(s)
A. Builder	Miller and Smith Youtube Campaign	Miller & Smith
25. Best Virtual Tour of Product	Winner	Company(s)
A. Detached Homes	Everly - Virtual Tour	Miller & Smith
26. Best Printed Brochure	Winner	Company(s)
C. Condominiums or Apartment Community	The Valen Brochure	AdsIntelligence Marketing
D. Corporate - Associate, Builder or Developer	INTrend Publication	Builders Design
27. Best Print Advertising	Winner	Company(s)
A. Individual Ad, Builder	Plantation Lakes "The Ultimate Staycation" Print Ad	AdsIntelligence Marketing Plantation Lakes
B. Ad Campaign, Builder	Lennar at the Beach - Home for the Holidays Campaign	AdsIntelligence Marketing
29. Best Signage	Winner	Company(s)
A. Individual Sign	Lennar West Virginia Billboard	AdsIntelligence Marketing
B. Signage Program	The Whitley Signage Package	PT Blooms Development NDG Communications McWilliams Ballard
30. Best Video or TV ad (Including YouTube)	Winner	Company(s)
	Archer Square Condominiums Testimonial Video	The Knutson Companies NDG Communications

31. Best Integrated Marketing Campaign (Web, print, multimedia, signage, social media, special events, eMarketing)	Winner	Company(s)
A. Individual or Multi-Family Community	Swan Point - "Craft Your Waterfront Story" Campaign	Brookfield Residential NDG Communications
B. Master Planned/Mixed-Use Community	District Towns Final Opportunity Campaign	The Knutson Companies NDG Communications
C. Builder	Ready, Set, Home Campaign	Brookfield Residential NDG Communications
32. The Jim Vance Public Relations Campaign Award	Winner	Company(s)
	INTrend – Industry Intelligence in Action	Builders Design

Interior Design/Merchandising		
33. Best Interior Merchandising Detached Home	Winner	Company(s)
C. \$500,000 - \$599,999	The Albemarle at NorthRidge Estates	DRB Homes Model Home Interiors
D. \$600,000 - \$699,999	The Torrey at Hampstead	Interior Concepts, Inc. Atlantic Builders
E. \$700,000 - \$849,999	The Stavanger III at Hazel Run Glen	K. Hovnanian Homes Haven Design Works
F. \$850,000 - \$999,999	The Magothy at Ford's Grant	Interior Concepts, Inc. Koch Homes
G. \$1,000,000 - \$1,399,999	Wistman at Parkside Village	Toll Brothers CDC Designs
H. \$1,400,000 - \$9,999,999	Konni at Parkside Village	Toll Brothers CDC Designs
I. Over \$10,000,000+	Chateau De Reve	The Building Group, Inc.
34. Best Interior Merchandising Attached Home Including Townhouses, Two-over-Two's, Back-to-Back Townhouses, Duplexes, Fee Simple and Condo-Ownership	Winner	Company(s)
B. \$300,000 - \$349,999	The Orinda at Aspire at Wilderness Shores	K. Hovnanian Homes CityFolk
C. \$350,000 - \$399,999	The Long Beach at The Grove at Jackson Village	K. Hovnanian Homes Haven Design Works
D. \$400,000 - \$499,999	Alden II at Westridge at Westphalia	Interior Concepts, Inc. DRB Homes
E. \$500,000 - \$599,999	The Rivercrest at The Grove at Jackson Village	K. Hovnanian Homes P Four
F. \$600,000 - \$699,999	Louis Model at Commonwealth Place	Toll Brothers Unscripted Interior Design
H. \$850,000 - \$999,999	The Bellamy at Northpark Lofts	Interior Concepts, Inc. Tri Pointe Homes
I. \$1,000,000 - \$1,399,999	The Lenox at Lake Anne Towns	Tri Pointe Homes Possibilities for Design

J. Over \$1,400,000+	The Quinn at Northpark Towns	Tri Pointe Homes Possibilities for Design
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Design & Architecture

39. Best Design and Architecture Detached Home (On Lots Under 7,000 s.f.)	Winner	Company(s)
E. \$700,000 - \$849,999	The Stavanger III at Hazel Run Glen	K. Hovnanian Homes
G. \$1,000,000 - \$1,499,999	Konni at Parkside Village	Toll Brothers
H. \$1,500,000+	Rouse at the Grove at Dominion Hills	Toll Brothers
40. Best Design and Architecture Detached Home (On Lots 7,000 s.f. and Over)	Winner	Company(s)
B. \$400,000 - \$499,999	The Quincy II at Heritage Shores	Brookfield Residential Devereaux & Associates
C. \$500,000 - \$599,999	The Canterbury at Estates of Tuscarora	K. Hovnanian Homes
F. \$850,000 - \$999,999	Torrey at Hampstead	KTGY Atlantic Builders
G. \$1,000,000 - \$1,399,999	Sorrento 2.0 at Glenn Dale Estates	Mid-Atlantic Builders
H. \$1,400,000 - \$2,999,999	Virginia St	James McDonald Associate Architects ACG Custom Homes
I. \$3,000,000 - \$4,999,999	Churchill Road Model	Green Valley Custom Builders Green Valley Design Group
J. \$5,000,000+	Chateau De Reve	The Building Group, Inc. James McDonald Associate Architects
41. Best Design and Architecture Attached Home, Including Townhouses, Two-over-Two's, Back-to-Back Townhouses and Duplexes, Fee Simple and Condo-Ownership	Winner	Company(s)
A. Under \$400,000	The Skyline at Snowden Bridge	Brookfield Residential Pinnacle Design & Consulting, Inc
B. \$400,000 - \$499,999	The Hemingway at Hiatt Pointe at Snowden Bridge	Brookfield Residential Devereaux & Associates
C. \$500,000 - \$599,999	Edmond at Commonwealth Place	Lessard Design Toll Brothers
D. \$600,000 - \$699,999	Louis Model at Commonwealth Place	Lessard Design Toll Brothers
E. \$700,000 - \$849,999	Bellamy at Northpark Lofts	KTGY Tri Pointe Homes
F. \$850,000 - \$999,999	The Lillian at Farmstead District	EYA LLC Sutton Yantis Associates Architects
G. \$1,000,000 - \$1,399,999	The Chatfield at Reservoir District	EYA LLC Sutton Yantis Associates Architects
H. \$1,400,000+	The Nottingham at Northside	EYA LLC Sutton Yantis Associates Architects

42. Best Design and Architecture Multi-Family New Construction	Winner	Company(s)
A. Mid-Rise	The Lowell	Lessard Design Winthrop McWilliams Ballard
B. High-Rise	The Iris	CBG Building Company MRP Realty Moya Design Partners Greystar
C. Mixed-Use	Atwell on Spring	KTGY Bozzuto
44. Best Innovative Land Planning	Winner	Company(s)
A. Residential	Farmstead District	EYA LLC Pulte Group VIKA Sutton Yantis Associates Architects
B. Mixed-Use (must include residential use)	Reservoir District	EYA LLC Trammell Crow Company Jair Lynch District of Columbia
45. Best Design and Architecture Free-Standing Clubhouse	Winner	Company(s)
A. Under 6,000 sq. ft.	The Barn at Farmstead District	EYA LLC Pulte Group Devereaux & Associates Lita Dirks & Co Hubert
B. Over 6,000 sq. ft.	Parkland St. Charles Clubhouse	KTGY Lennar
46. Best Living Space or Architectural Feature in a Product or Product Line	Winner	Company(s)
A. Under \$2,000,000	The Torrey at Hampstead	Atlantic Builders KTGY
B. Over \$2,000,000	The Pool at Chateau De Reve	The Building Group, Inc. Grow Landscapes
47. Best Outstanding Imple- mentation of Innovative Design Concepts for a Product Line	Winner	Company(s)
A. Detached	The Backyard at Chateau De Reve	The Building Group, Inc.
B. Attached	EYA Townhomes at Reservoir District	EYA LLC Sutton Yantis Associates Architects

Custom Homes		
49. Best Design and Architecture Custom Home, Single Lot	Winner	Company(s)
B. 3,501 - 5,000 sq. ft.	1617 Woodmoor Lane	Classic Homes
C. 5,001 - 7,000 sq. ft.	Arnon Meadow	James McDonald Associate Architects Gulick Group
D. 7,001 – 8,000 sq. ft.	Dryden	MC3 Design MC3 Build
E. Over 8,000 sq. ft.	Chateau De Reve	The Building Group, Inc. James McDonald Associate Architects

50. Best Design and Architecture Renovations or Additions (Alterations and Additions to an Existing Residence for an Individual; Price Reflects Final Construction Cost)	Winner	Company(s)
A. Under \$500,000	846 N Abingdon	Alair Homes Arlington
B. \$500,000 - \$999,999	Maywood	MC3 Design DwellBuild